



CARGILL / TOSHOKU COCOA BEAN TRADE



Headquartered in Tokyo, Japan the Toshoku Business Unit trading arm within Cargill has over 60 years of multi-item/ingredient experience/expertise servicing customers through 14 different product groups currently operating in 13 offices in 9 countries.

Teaneck, NJ is one of these sourcing/sales offices and **COCOA BEANS** is one of the items we specialize in.

Cargill/Toshoku actively sources across the globe directly from a well established cocoa network of specific farms, cooperatives, and vendors in producing countries with an emphasis on fine flavor cocoa bean varieties/regions/origins. Throughout the years Toshoku has repeatedly held the largest market share in Japan related to the importation of cocoa beans and consistently on an annual basis are the largest buyers/traders of Venezuelan cocoa beans in the world. Capitalizing on these strengths of solid origin relations and decades of servicing overly quality conscious customers in Japan we are excited to offer our reputable capabilities to a broader reach.

ORIGIN PORTFOLIO



CARGILL / TOSHOKU ADVANTAGE

- Strength in our relationship with suppliers and customers, based on trust
- One-stop cocoa beans/solutions provider for all of one's specific (customized) needs ; in-depth proficiency in conducting various projects in origin in regards to exact customer post harvest requirements, etc; regular up-to-date market reporting on supply/demand scenarios, new bean introductions, etc...
- Competitive pricing, food safety security, traceability, sustainability focus, various cocoa bean certification offerings (i.e. Organic, Rainforest Alliance, Fair-Trade, UTZ)...
- Quality and agro-chemical control/analysis
- Door delivery ranging from one bag of cocoa beans to container loads either by vessel, truck, or air
- Risk management through hedging instruments, pricing solutions, pre-shipment lot sampling, minimizing regulatory issues, etc...